

OUTAGAMIE COUNTY

REQUEST FOR PROPOSAL

LANDFILL BIRD ABATEMENT PROGRAM

FOR

DEPARTMENT OF RECYLCING AND SOLID WASTE

Due By: February 12, 2025 – 1:00 pm CT

1.0 **Background Information**

The Outagamie Recycling & Solid Waste Department is seeking proposals from experienced vendors to provide Bird Control Services at its Regional Landfill, located at 1419 Holland Road, Appleton, WI 54911. The Solid Waste Campus encompasses one active landfill and three closed landfills and is approximately 450 acres. The current active landfill is approximately 50 acres in size with the average active cell area for waste filling designed at approximately 15 acres.

The Outagamie Landfill attracts nuisance birds during seasonal periods which consist mostly of seagulls due to the presence of municipal solid waste being landfilled that contains elements of food waste being disposed. The number of birds is seasonal based on migratory patterns and fluctuates depending on the availability of natural food sources elsewhere. Nuisance birds create problems that have the potential of creating health risks to staff, contractors, neighbors, and the commercial and public patrons of the facility due to direct exposure to flying birds or from droppings that cause damage to equipment and on-site facilities. Efficient bird control also minimizes the spreading of litter on the landfill and adjacent properties. Operational procedures such as minimizing the size of the active garbage cell, covering waste on a daily basis and a progressive closure plan helps reduce the numbers of birds populating the site; however, these measures in conjunction with an effective bird control program will further aid in the reduction of the number of birds returning to the site to eliminate these risks.

The objective of the service shall be to achieve the goal of making the landfill less attractive for birds and to habituate gulls back to relying on other means of food sources during their migration period.

2.0 **Scope of Services**

The scope of services required includes the provision of suitable bird(s) of prey to harass and deter seagulls, from using the site as a food source and place to congregate, along with the use of a variety of other deterrents to prevent the birds from becoming accustomed to any one method of harassment is expected.

Other means may include dogs, pyrotechnics, whistles, and other deterrent devices that are effective adjuncts to the bird(s) of prey.

Services will be performed during the months of June, July, August, September, and October, five days per week, with the option of extending service into November. Services shall be carried out daily, with hours determined to best deter seagulls from the site. This includes Monday through Friday and optional Saturdays as required by the operation.

3.0 **Pricing Information**

Please provide information on the proposed services and how each service is priced. Note the hourly rate per service if it is a Monday – Friday normal business day service, a Saturday rate, or a holiday rate (such as Memorial Day). Services should not exceed 40 hours per week. The award for these services will be for 2025. This RFP allows the County to negotiate with the awarded provider on an annual basis for up to five (5) years.

4.0 Insurance and Indemnification

Complete and return Attachment A with your proposal. The Certificate of Insurance is only required by the awarded provider.

5.0 Proposal Submittal

Provide the following in your proposal in the order referenced below:

- Cover Page (not more than one page) with the main point of contact and secondary point of contact along with your company name and address.
- State of Qualifications: Include information on your firm's ability to handle the bird abatement as requested in Section 1 and Section 2.
- Pricing information: Provide information on the various services offered and cost.
- References: Include a minimum of three and maximum of five similar clients. Provide scope, name and contact information.
- Completed Attachment A.

6.0 Contact Information

Site Information

Kraig Van Groll

Solid Waste Superintendent, Department of Recycling and Solid Waste

Kraig.vangroll@outagamie.org

920-832-1521

Purchasing Policy & Procedure Information

Nicole Schoultz

Procurement Coordinator, Outagamie County

Nicole.Schoultz@outagamie.org

(920) 832-6083

7.0 Clarification and/or Revisions to the Specifications and Requirements

Proposer must examine the RFP documents carefully and before submitting a Proposal may request from the County's contact person(s) additional information or clarification. A Proposer's failure to request additional information or clarification shall preclude the Proposer from subsequently claiming any ambiguity, inconsistency, or error.

The County is relying on the proposer to provide its professional (experience and expertise with regard to industry standards for the item). If the proposer believes specifications are not within industry standards, proposer must bring its objection or concern to the County's attention.

The County will issue responses to inquiries and any other corrections or amendments it deems necessary in written addendum prior to the Proposal due date. Proposers should rely only on the representations, statements or explanations that are contained in this RFP and the written addendum to this RFP. Where there appears to be a conflict between the RFP and any addendum issued, the last addendum issued will prevail.

It is the Proposer's responsibility to assure receipt of all addenda. Outagamie County will post any updates online at www.outagamie.org then Bids & Proposals. Upon posting, such addenda shall become part of the RFP and binding on Proposer(s).

8.0 County Reservation

- a. This proposal request does not commit Outagamie County to make an award or to pay any costs incurred in the preparation of a proposal in response to this request.
- b. The proposals will become part of Outagamie County's files without any obligation on Outagamie County's part.
- c. The proposer shall not offer any gratuities, favors, or anything of monetary value to any official or employee of Outagamie County for any purpose.
- d. The vendor shall report to Outagamie County any manufacturer product price reductions, model changes, and product substitutions. No substitutions are allowed without prior approval from Outagamie County.
- E. Outagamie County has the sole discretion and reserves the right to cancel this proposal and to reject any and all proposals received prior to award, to waive any or all informalities and or irregularities, or to re-advertise with either an identical or revised specification.
- F. Outagamie County reserves the right to request clarifications for any proposal.
- G. Outagamie County reserves the right to select elements from different individual proposals and combine and consolidate them in any way deemed to be in the best interest of Outagamie County.

9.0 Closing Date & Submittal

Proposals will be received up to 1:00 pm CT, February 12, 2025.

Email proposals to: Nicole.Schoultz@outagamie.org

10.0 Taxes

Outagamie County is exempt from Federal Excise Tax (39-6005724), Wisconsin Sales Tax (ES 41005), but if there is a tax, such as local or county, it must be shown in the proposal.

11.0 Method of Procurement

The method for this procurement is competitive proposal, pursuant to Chapter 22 of the Outagamie County Code of Ordinances. After submission of the written proposal, qualified proposers may be requested to make a presentation to a committee responsible for making final recommendations. The process allows for confidential clarifications, negotiations and revisions.

12.0 Venue

This agreement will be governed and construed according to the laws of the State of Wisconsin. This agreement is performable in Outagamie County.

13.0 **Status of Proposal**

Upon award, proposals will be considered public record and details will be posted online. Information on status could be obtained from Outagamie County's web site www.outagamie.org than **Status of Bids/Proposals**.